



Donald C. Hannah

Don Hannah has for over five decades, started and built over twenty successful companies in variety of different businesses that operated in 33 countries. He is recognized as a pioneer in international marketing programs and was a finalist for Inc. Magazine's "Entrepreneur of the Year Award." Don has been a member of the board of directors of 18 companies several of which were listed on the New York Stock Exchange as well as NASDAQ and the Toronto and Vancouver Exchanges.

Don has been a member of the YPO and WPO associations for 44 years. He has “gone through the chairs” both in the Chicago and Arizona Chapters and also has been a member of the Board of Directors of the World Presidents Organizations twice. He is a member of the Chief Executives Organization (CEO). As a senior committee member he was instrumental in organizing eight YPO and WPO Universities around the world.

His primary businesses were involved with the marine transportation industry and the real estate industry. In 1957 he assumed control of a small local tugboat and barge operation based in Chicago and over a period of years, built the company into a worldwide marine shipping organization. Hannah Marine Company became the largest tugboat and barge company operating on the Great Lakes.

In 1986 recognized the need for a well-organized, effective auction marketing company to meet the growing demands for the efficient real estate sale of distressed properties and started US Properties Enterprises. The company subsequently became affiliated with Merrill Lynch Realty in 1988. Hannah was President and CEO of the Merrill Lynch Realty Auction Division and reported directly to the Chairman of Merrill Lynch Realty, and served on its executive board. In 1989, The Prudential Insurance Company of America acquired Merrill Lynch Realty along with the Auction Division. The company became the fourth largest American auction company accumulating sales of over \$750 million.

Hannah is the father of five children. His three oldest children are all involved in the motion picture industry. His son, Donald Jr., is a prominent film producer, director and actor. His daughter, Daryl Hannah, is an actress and producer and has appeared in over seventy motion pictures. His daughter, Page, completed fifteen feature films, as well as being a full time cast member of “Search for Tomorrow” and “Fame” for over four years; she has retired and is now a full-time mother of four boys. Don Hannah and his wife, Kay, live in Paradise Valley, Arizona.